#### A sub-show of HOTEL & SHOP PLUS

# Shanghai International Hospitality Design & Supplies Expo 2021

### **POST-SHOW REPORT**



Organizers

中国旅游饭店业协会 China Tourist Hotel Association

印国百货商业协会 China Commerce Association for General Merchandise

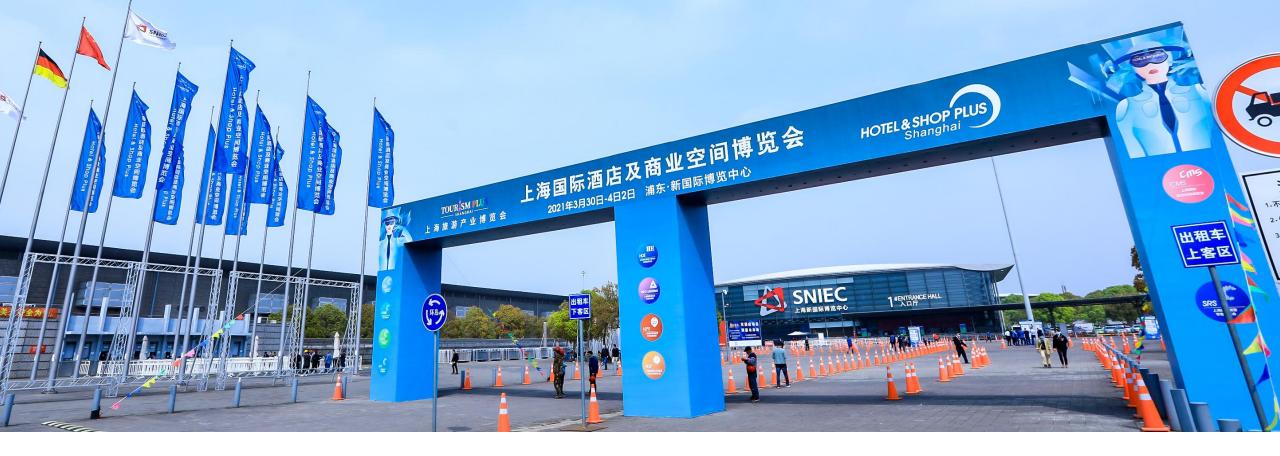
AU 中國些心電話協會

du 中国建筑文化中心 China Architectural Culture Centre

sinoexpo informa markets



# PART IShow OverviewPART IIVisitor AnalysisPART IIIAbout ExhibitorsPART IVExciting Activities



# **PART I Show Overview**



# **HOTEL & SHOP PLUS**

Starting fresh in a post-pandemic world, HOTEL & SHOP PLUS 2021 concluded with great success on 2 April, following a wonderful 4-day run at Shanghai New International Expo Centre.

As one of the three iconic events held under the guidance of Shanghai Municipal Administration of Culture and Tourism during China's "14th Five-Year Plan" period, HOTEL & SHOP PLUS is a dual-core event dedicated to hospitality and commercial space industry, and expands into the fields of Commercial Interior Design and Smart Retail, as an addition to the original show sectors including Building & Decoration, Lighting, Smart Retail, Hotel Furniture, Hotel Supplies, Cleaning and Maintenance. It brings together end buyers from tourist attractions, real estate developers, department store and shopping mall owners, hotel groups, design firms, contractors and more all under one roof, to form a one-stop sourcing platform of construction, operation, products, services and solutions for hotels and commercial space.

#### Guided by

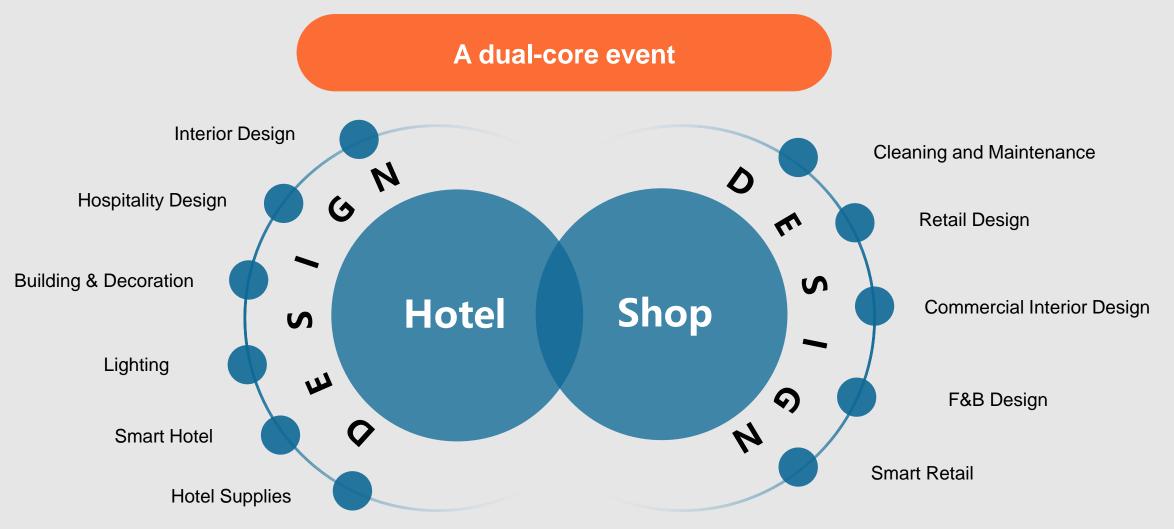
Shanghai Municipal Administration of Culture and Tourism

#### Organized by

China Tourist Hotel Association China Commerce Association for General Merchandise China Association of Lighting Industry China Architectural Culture Centre Shanghai Sinoexpo Informa Markets International Exhibition Co., Ltd.

Exhibition Area
<b>200,000</b> sqm
Exhibitors
2100+
Visits of Trade Buyers
121,410
Forums
<b>80</b> +
Hotel Mockup Rooms
15+





**One-Stop Purchasing Platform of Construction and Operation for Hotels and Commercial Space** 



# **PART II Visitor Analysis**

#### **Visitor Business Categories**

The four-day event attracted 121,410

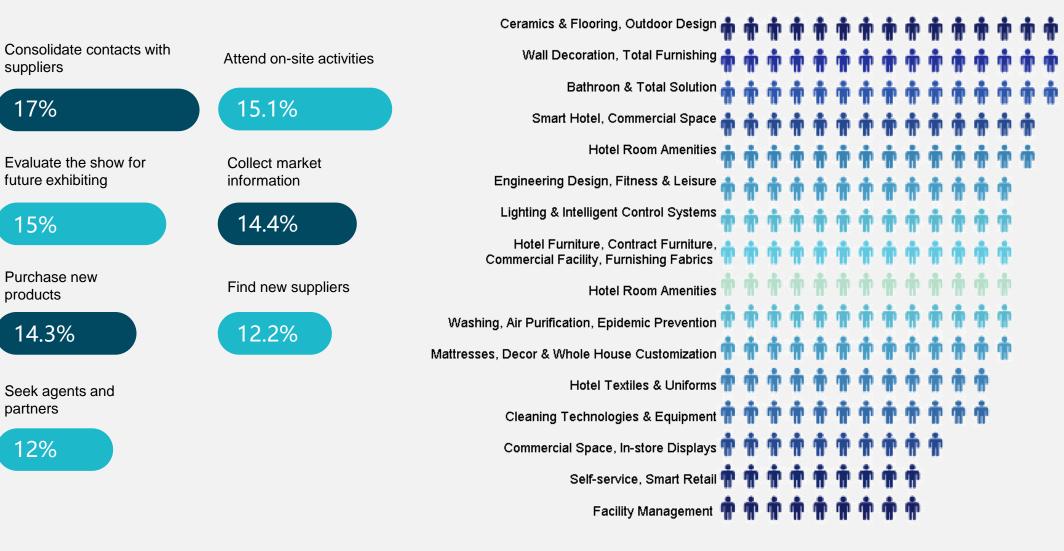
visits of professional buyers from the fields of hotel, design, real estate, commercial space, facility management, and retail.

Architects/Designers Hotels/B&Bs/Resorts Importers/Exporters & Purchasers Building Materials & Hotel Supplies Manufacturers Real Estate Developers/Facility Managers Commercial & Retail Space Owners Restaurants/Entertainment Venues Associations/Media/Institutes

**保持以**合约3 32.70% 26.90% 17.20% 6.60% 6.30% 4.30% 3.20% 2.00% 0.90%

#### **Visiting Purpose**

#### **Exhibit Categories of Interest**

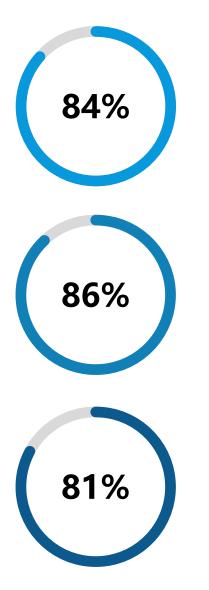


#### **Visitor Regional Distribution**



Shanghai	52.5%
Jiangsu	21.9%
Zhejiang	17.9%
Guangdong	9.1%
Shandong	7.6%
Beijing	5.4%
Anhui	4.0%
Henan	3.9%
Overseas	3.6%
Sichuan	2.4%
Fujian	2.2%
Others	18.6%

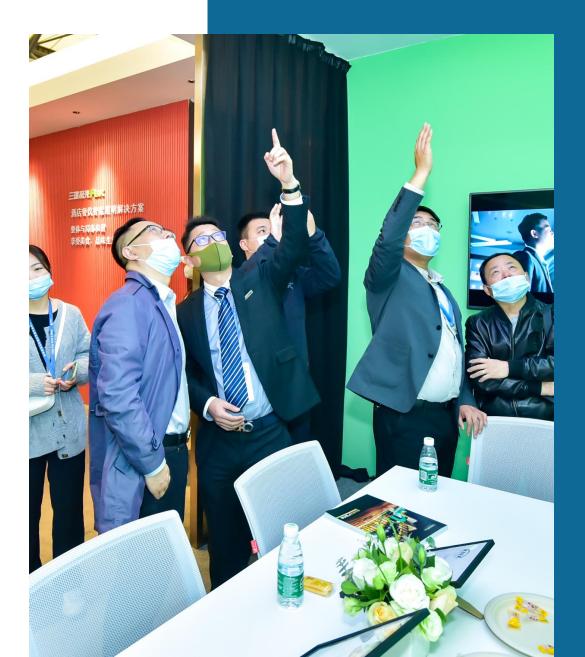
#### **Visitor Satisfaction**



Be satisfied with the exhibition

Will attend the exhibition again

Will recommend the exhibition to colleagues and friends





#### **Visitor Testimonials**

It can be said that HOTEL & SHOP PLUS is our old friend, and we sincerely hope the show getting better and better. Hope it will bring better products and brands to consumers and investors, and help we hoteliers to find more newest quality materials through the platform.

> Thomas Chen Executive President Home2 Suites by Hilton China





At HOTEL & SHOP PLUS 2021, we have found many new products and materials. Both window displays and immersive mockup room shows have brought us a unique experience.

> Ping Mei Chief Representative, China **Capella Hotel Group Asia**

HOTEL & SHOP PLUS provides a networking platform for property owners, hoteliers and suppliers to meet up with each other. It also provides property owners a better opportunity and platform to select hotel products. I hope the show will get better and better!

> Meinan Zhang Vice President Youxi Movie Hotel





#### **Visitor Testimonials**



It's the first time that we participated in HOTEL & SHOP PLUS. The show is very impressive! There were exhibition halls with a large number of exhibitors and exhibits all well organized. In addition to the latest hospitality and commercial interior design cases globally, what surprised us most was that we continued meeting good friends in the exhibition halls. For everyone it was like a fun party!

**Kokaistudios** 

Cross-industry integration urges lighting professionals to broaden horizons. China Int'l Lighting Design Forum at HOTEL & SHOP PLUS is such a platform for industry professionals to exchange information. It's not only an opportunity to improve personal communication, but also an important force to drive the industry moving forward.

> Qifeng Li Executive Director BPI





Speakers at China International Building & Interior Design Forum shared opinions on the future of hospitality and new design approaches. It's a good chance to connect with interior designers, architects, developers, and hotel operators. The event itself is perfectly organized, and the "Golden Palace Awards" gala dinner has been a smooth and splendid ending of the event.

> Wolf Loebel Co-founder & CEO RhineScheme GmbH



#### **Visitor Testimonials**

HOTEL & SHOP PLUS provides rich resources and business opportunities for us to create scene-oriented, fashionable commercial space with good experience! It's so valuable that we have gained a lot. Hope the show will get better and better!

> Daoan Huang General Manager Hisense Plaza



HOTEL & SHOP PLUS is well organized with a large number of leading companies. Among the cutting-edge products, some can be used immediately, some may be later, some we may recommend to our merchants, and others may change our thoughts on management. In short, we have gained a lot.

> Zhaoxia Zhu President Zhengzhou Department Store



## PART III About Exhibitors



#### **Building & Decoration**

- Hall E1 Bathroom & Total Solution
- Hall E2 Ceramics & Flooring
- Hall E3 Wall Decoration, Total Furnishing
- Hall E4 Engineering Design, Fitness & Leisure

#### Featured Exhibitors















#### **Lighting & Smart Hotel**

- Hall E5 Lighting & Intelligent Control Systems
- Hall E6 Smart Hotel, Commercial Space
- Hall E7 Smart Hotel

Featured Exhibitors







#### **Hotel Supplies & Textiles**

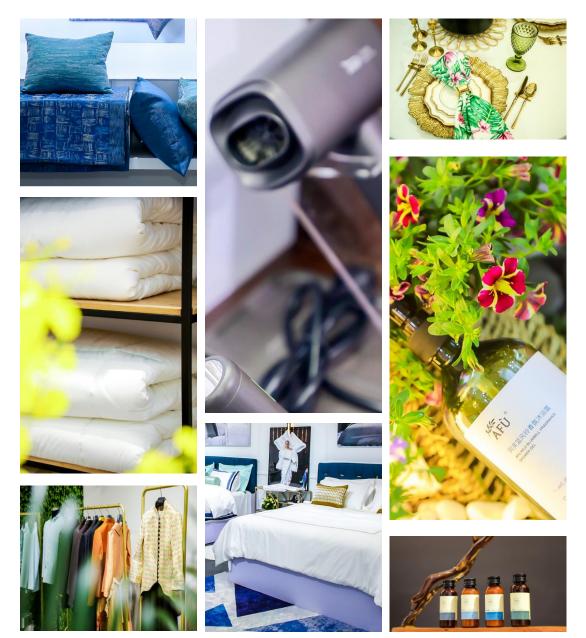
Hall W3 Hotel Room Amenities

Hall W4 Hotel Supplies

Hall W5 Hotel Textiles & Uniforms

**Featured Exhibitors** 







#### **Exhibitor Testimonials**



This was our second year to be here. Visitors are highly targeted, including buyers from hotels, commercial properties, and design firms. HOTEL & SHOP PLUS gives us a good opportunity to promote our products in the engineering and hospitality sector. It enables professional buyers to better understand our brand.

> Jiehui Hu CEO, Asia Pacific **COSO**



This was our first year to exhibit at HOTE PLUS, and it left a good impression on us. There were many visitors on the show floor, and it brought us a large number of buyers in the hospitality sector. We'll participate again in the next show.

> Meng Gu Deputy Director of Engineering Dept. FSILON



It was the first year that we exhibited at HOTEL & SHOP PLUS, and it attracted many visitors. Especially after the show became a part of Tourism Plus this year, there were more buyers from cultural tourism sector such as toiurist attractions, apart from those from hotels and design firms. Next year, we'll also plan our product showcasing targetting different buyer groups.

> Xin Zhao General Agent, East China LG



#### **Exhibitor Testimonials**



Thanks HOTEL & SHOP PLUS for giving us the opportunity to introduce our products to professional visitors. Here we can also meet up with many clients including hotel owners, designers, and engineers. The show's market positioning is highly consistent with our products, so we will participate agian in the exhibition in the following years.

> Yang Zhang Marketing General Manager COMELY



This was our fifth year to be here. Every year HOTEL & SHOP PLUS has a high popularity. Many thanks to the show organizer for building up the platform. Both the quality and quantity of buyers at this year's show exceeded our expectations. We look forward to our cooperation next year vey much.

> Haibin Chen Founder **Xie Zhu Technology**



We have participated in HOTEL & SHOP PLUS for more than 20 years, and our booth is popular among visitors every year. For our comapny, the show is a very important channel for marketing promotion. During the 4-day show period, we have met up with many buyers from hotels, B&Bs, and cultural tourism sector. It provides us with a platform to showcase our newest products and technologies. We will continue increasing our investment in the platform.

> Hongbin Zhang Chairman & Founder **TONNEY**



# **PART IV Exciting Activities**



#### **Insights and Practice Series Activities**



#### **On-site activities**

Forums and competitions covering the entire industry chain, ranging from commercial real estate to hospitality design and operation, retail design, interior design, and lighting design

#### **Speakers**

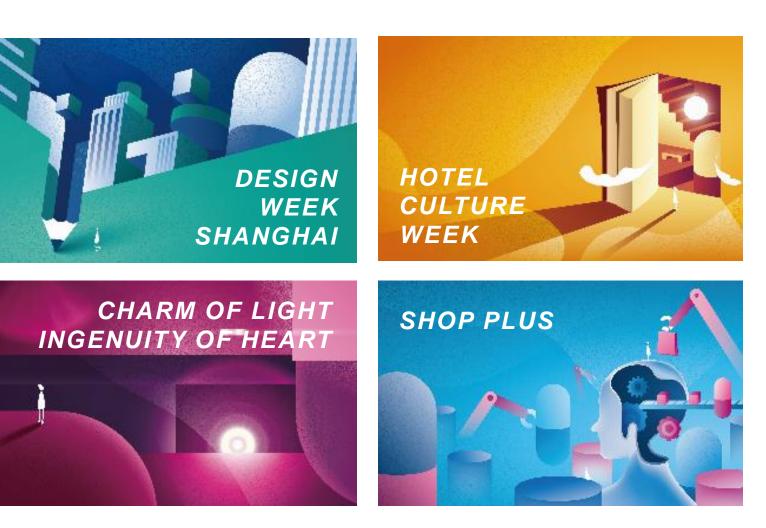
Industry influencers from commercial real estate developers, shopping malls, retail shops, hotel groups, architecture and interior design firms



1,000+

#### Delegates

Professional attendees from the fields of tourism, real estate, commercial space, retail, hotel, design, to name a few





#### **Design Week Shanghai**



Design Week Shanghai 2021 brought together thought leaders from China's hospitality and commercial space industry. Through forums and special displays, it provided a platform for architects, designers, hoteliers and developers to share their projects and build connections with others, contributing to the development and improvement of China's original design force.



### "Breaking Boundaries, Finding Harmony" China Int'l Building & Interior Design Forum







500

Hospitality design leaders

Attendees

IDF 2021 gathered industry influencers to share their design cases ranging from hotels to retail shops and commercial complexes, to inspire the hospitality and commercial space industry in the new normal.







#### **IDF 2021 Speakers**





Ian Yu Partner & Interior Design Director Kokaistudios



Joe Lau Design Director HBA Architecture



Wolf Loebel Co-founder & CEO RhineScheme GmbH



Hao Li Vice President & Design Principal JERDE



Cathy Wang Founder & Creative Director Montaigne Design



Andy Hall Founding Partner **MQ Studio** 



Christina Luk Founder & Design Director LUKSTUDIO



Ken Wai Global Design Principal **Aedas** 



Ping Mei Chief Representative, China Capella Hotel Group Asia



Philip Handford Design Director Gensler



Shaun Lee Co-founder & Chief Designer ADDDESIGN



Benjamin Hu Head of Design and Engineering IHG Greater China



#### **Other Hospitality Design Forums**



I-ding Think Tank, I-ding Award Organizing Committee





#### **Other Hospitality Design Forums**

#### B&Bs Design Forum

Forum on Hotel Design

Hospitality Design Forum

Exploring New Type of Human Settlement

NetEase Design

Professional Committee of Hotel Facilities Management of CABEE

Searchome

Achifocus, DCSJW, CAC FORUM





#### **Charm of Light Series Activities**





### "Converging Lights, Embracing Technologies" China Int'l Lighting Design Forum

The forum brought together influential lighting designers, interior designers, hoteliers, commercial real estate developers and more all under one roof, discussing topics about lighting design from the perspectives including technology, design, aesthetic, and commercial application. By sharing lighting design thoughts and cases, the forum indulged all attendees with the power of lighting in design process and the charm of light!





#### **Other Lighting Design Forums**

主办单位:

DESIGN 7-1

 "The Vessel of Light" Lighting Design Forum
China Post-Pandemic Healthy Lighting Industry Development Forum
New Opportunities of Commercial Space -Design and Beauty
Lighting Makes a Better City Life
Dengguangbang Emotion Expression of Lighting Forum







#### **Other Lighting Design Forums**



#### 2021 Speakers





Jack Lim Head of Lighting Design & Chief Designer Arup



Hui Li Founder & Chief Designer **PROL** 



Vera Chu Lighting Design Director Vermilion Zhou Design Group



Jason Du General Manager DASUN



Thomas Lee Managing Director BPI



Yamaguchi Tatsuma Design Director Lighting Images



Guojian Hu Operations Director **ROI** 



Lei Huang General Manager **Pak** 



Jia Wang Design Director **RE-SENSE** 



Baijun Du Founder **PRID** 



Miuyi Jiang Vice President & Executive General Manager GOLD MANTIS



Xianli Meng General Manager eCozy&Licht



#### **Hotel Culture Week**



### Empowering hospitality and cultural tourism sector

A series of activities at Hotel Culture Week have gathered over 70 hotel mockup rooms, 500 speakers and couples of national and international premium companies in the hotel supply chain. Through summit forums integrated with mockup room, the show worked as the platform and hub for hotel management groups, commercial property management companies, local tourism bureaus, real estate developers, investors, owners and vertical media to share industry news, learn market trends and exchange market information, achieving the three goals - investors and operators, projects and designers, products and channels. In addition, Hotel Uniform Show and Hotel Housekeeping Competition add more shines to the hospitality and cultural tourism sector.



#### **China Hotel Procurement Conference**

Jointly held by HOTELN and Sinoexpo Informa Markets, organizer of HOTEL & SHOP PLUS, the conference has entered the fourth year. Themed as "Reshaping Procurement, Boundless Innovation", it attracted over 400 attendees, discussing new trends for hotel procurement in a post-pandemic world, benefits between buyers and suppliers, and cooperation opportunities. It provides an open platform for hotel owners, managers and companies in the hotel supply chain to exchange their resources.

2021年度酒店供应链功勋人物奖





#### **Asia Hotel and Travel Forum Annual Meeting**

2021AHF亚洲酒店及旅游论坛年会 第十六届中国酒店星光奖颁奖典礼

力象新生

初始,万象新生。

The annual meeting brought together more than 800 industry leaders including property owners, investors, brand managers, investment and financing representatives, architects, interior designers, and consultants. In addition to sharing the innovative development concepts of the hotel and tourism industry in the new era, another event of The Centre of AHF - The 16th China Hotel Starlight Awards Ceremony - was also held amid the annual meeting.





#### **Other Hospitality Forums**

HGMC China Cultural Tourism Hotel Brand Forum

China Hotel Investment AC Index Forum

The 5th LIWULI Forum - Searching Resources of Hotel Design & Pre-opening

Smart Building and Hotel Application Forum

Smart Building Ecosystem Conference

**Digital Technology Hotel Forum** 

Future Hotel Digital Operation Forum

Hotel Asset Management Forum

Hotel Textiles from Sourcing to Rental and Washing

China Hotel Industry Forum

Hotel General Manager Forum China, 酒店焦点 资讯, 饭店业杂志 3acube, GrowthClub

LIWULI

QJ.smartech

nomedo.com

Meadin.com

Xie Zhu Technology

Hotelers

YDC

METIME





#### **Other Hospitality Forums**



## 2021 speakers





Jian Sun CDO IHG Greater China



Hao Zhu Marketing director Greenland Hotel And Tourism Group



Weijian Zhu CEO Radisson RED (China)



Guogang Yu Vice President of China Marriott International



Zhenyu Sun Vice President & GM of Resort and Hotel Management **FOLIDAY** 



Huada Dong Central Purchasing Director GCH



Yuming Chen Vice President of Purchasing Huazhu Group



Ming Yao Purchasing Director BTG Homeinns Hotel Group



Shadow Chin Brand Director Home2 Suites by Hilton China



XInwei Li GM, YANGO Hotel Secretary General Hilton China Owners Association



Shuai Zhao Vice Director of Procurement S & N Group



Lingjiang Wei Deputy Director of Luxury and Lifestyle Brand Development Accor Hotels



Taishan Ye President Landison Tourism Group



Jianlong Yu General Manager of Purchasing Center New Century Hotels & Resorts



Edward Hu President IWG China



## **Hotel Plus Mockup Room Show**



**Funyard Hotels & Resorts** 



Home2 Suites by Hilton



Qingzhu Group



CMG China



Youxi Movie Hotel



iElectronic sports



## **Hotel Plus Mockup Room Show**

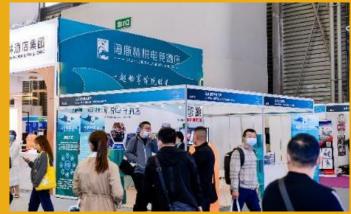


Shandong Spring Oriental Hotel Management Co., Ltd.





GreenTree Hospitality Group







## J&S international design institution



Hotel Plus B&Bs Cultural Festival

Alfilo

# **Hotel Uniform Show**

The 8<sup>th</sup> Hotel Uniform Show, jointly held by Shanghai Tourism Trade Association Hotel Branch and Sinoexpo Informa Markets, organizer of HOTEL & SHOP PLUS, drew to a successful close at SNIEC in Shanghai.

The 3-day event was composed of runway shows, short plays, and hotel uniform trend release. The annual event once again indulged hoteliers and brand owners with rich content.









# **Hotel Uniform Show**

#### Winner

Oriental Riverside Hotel Shanghai

## 1<sup>st</sup> Runners up

Donghu Hotel Shanghai Shanghai Royal Hotel Management Group

## 2<sup>nd</sup> Runners up

Greenland Hotel and Tourism Group Chateau Star River Shanghai LVSHOU Hotel Shanghai





# **Hotel Housekeeping Competition**





#### The 8<sup>th</sup> Hotel Housekeeping Competition

Star hotel staff representatives were invited to compete in bed making consisting of sheet, quill and pillows, to show their spiritual confidence while enhancing business networking. This year's participants included:

- Ramada Plaza Shanghai Pudong Airport
- Grand Soluxe Zhongyou Hotel Shanghai
- Blue Palace Hotel Shanghai
- Crowne Plaza Shanghai
- Dongjiao State Guest Hotel
- Renaissance Shanghai Yu Garden Hotel
- Pine City Hotel Shanghai







# **SHOP PLUS**



Forums, specially planned exhibition zones, and business networking events

Attendees from shopping malls, business districts, department stores, hotel groups, and operators



# The 18<sup>th</sup> CCAGM Annual Meeting and Business Innovation Forum

The 18<sup>th</sup> China Commerce Association for General Merchandise Annual Meeting and Business Innovation Forum was held on the show floor with 5 sub-forums.



Industry experts from associations, shopping malls, retail shops, commercial real estate developers, outlets, and brand owners

Attendees





## **China Shopping Mall Development Forum**



Every shopping mall is a business ecosystem reflecting a lifestyle. The development of shopping malls slowed down in 2020 due to the pandemic. It has seen a sharp decrease in the number of new openings, while retail sales also declined YOY. Many key indicators, including opening rate, rental rate, and renewal rate, are far from expectations.

Under the circumstances, investors, brand owners and consumers all hope that shopping malls will carry out delicacy operations to achieve win-win cooperation. The forum focused on indepth discussion on the development trends of the industry.



## **China Retail Digital Transformation Forum**

Digital transformation and omni-channel operations of retail shops has transformed from the debate of "to do or not to do" to discussion on "how to do", from "methods" to "strategic positioning". The forum discussed major issues about digital transformation, though which China Commerce Association for General Merchandise issued the "guidelines for setting up retail shop staff duties in omnichannel operations".





## **Retail Forums**



**China Outlets Development Forum** 



**Retail Space Innovation Forum** 



**Chinese Homegrown Brand Forum** 



Commercial Real Estate Digital Application Seminar

## 2021 speakers





Hanmin Zhou Vice Chairman China National Democratic Construction Association



Jun Fan Chairperson **China Commerce** Association for General Merchandise



Commercial Profession Trade Association



Yun Ding

Founder

Zhoujia Ding Senior Trend Expert **HEYI** Consulting WGSN



Zengqiang Lan Vice President Shiji Group



Haifeng Li Hongbiao Li General Manager of Deputy General Manager Information **NEW WORLD** Management DAIMARU Department Aegean **Commercial Group** 



Ruize Xu Vice Director & President Ligun Commercial Group Co., Ltd

Juyou Long Interior Design Director Woods Bagot



Dong Dona General Manager WENFENG



Xian Zeng George Feng President Founder&CEO OUTLET(China)



MUKZIN

**Dekang Gao** 

Founder & President

Bosideng

2



Huajun Wang Yishu Lu Chairman Vice President **DONGBAI GROUP** China Consumption GCI



Yiying Lu

Vice Director

**Brand Engineering** Office



Zhiguo Lv

COO

Umena





Tao Ma Assistant President OUTLET(China)



**Board Chairman** DASHANG GROUP



Fang Guo Manager BTG



LandunXumei

Yiwen Hao Founder, Pototaly & Executive Director.



Chao Hu Founder Storm Scene



Daoan Huang Yaoyong Jia CEO & Vice Manager **Hisense Plaza** President YUEXING (Qingdao)



Yu Qiao Professional OUTLET



**Xiping Shang** Chairman & President Wangfujing Group



Yang Sun President AnKuai





Wei Wang **Jianping Wei** Manager (Shanghai) Founder UNWISE SUNAC









#### Award categories



Industry professionals from real estate developers, department stores, retail shops, hotel groups, design firms, and cleaning companies

HOTEL & SHOP PLUS Awards Ceremony and Gala Dinner is an industry gathering that encourages excellent individuals, brands and suppliers who had made great contributions to the hotel and commercial space industry.





In honor of everyone in the hospitality and commercial space industry







## **Golden Palace Awards**

Best Hospitality Mockup Room Design of the Year Awards

Best B&Bs Mockup Room Design of the Year Awards

Most Popular Hotel Mockup Room of the Year Awards

Best Designer of the Year Awards

Best Outlets of the Year Awards

Best Outlets Design Firm of the Year Awards



## **Golden Palace Awards**

Best Hotel Supplier Awards Best Hotel Supplies Brand Awards Hoteliers' Choice Awards Designers' Choice Awards

Most Favored Brand by Commercial Space Awards

Best Lighting Brand for Hotels and Commercial Space Awards





**TOP 10** 

## **Golden Palace Awards**

Most Favored Brand by Smart Hotels Awards Most Favored Supplier by Smart Hotels Awards Special Contribution Awards Gold Awards 2021

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## **SEE YOU NEXT YEAR!**

# A sub-show of HOTEL & SHOP PLUS **Shanghai International Hospitality Design & Supplies Expo**

# 29 March - 2 April 2022 Shanghai New International Expo Centre

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