

China's leading hospitality and commercial space trade show

2022 POST – SHOW REPORT





Information Classification: General

Part I - Show Overview

Hotel & Shop Plus 2022 moved from Shanghai to Nanjing, one of the core cities in the Yangtze River Delta, due to the COVID-19 situation, and was successfully held from **25 to 27 August** at **Nanjing International Expo Center**.

As China's leading trade show catering to hotels and commercial space industry, Hotel & Shop Plus serves as a one-stop sourcing platform on construction and operation for hotels, restaurants, clubs, retail shops, shopping malls and more commercial properties. The show sectors are spanning from building and design materials, hotel supplies, smart technologies to cleaning and epidemic prevention. Besides product showcasing, there were exciting onsite activities and special zones take place on the show floor, helping industry professionals to exchange market insights, network with partners and grow their business.



Part II - Facts & Figures

- Show Sectors
- Photo Gallery
- Exhibitor Feedback
- Visitor Analysis
- On-site Activities



Show Sectors



Ceramic & Bathroom Outdoor & Engineering Design Flooring





Commercial Retail Self-service Turnkey Solution Wall Decoration





Decorative Lighting Intelligent Control Systems Smart Hotel

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Hotel Supplies



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Environmental Sanitation Air Purification Epidemic Prevention Cleaning Tools Cleaning Chemicals



Cleaning Equipment & Accessories





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Information Classification: General

Photo Gallery



Photo Gallery



Photo Gallery



Exhibitor Feedback

The 2022 show gathered **1,100+** exhibitors,

68% of them were returning exhibitors.

Are you 68% Satisfied satisfied with the show? 25% Very satisfied Will you 63% Recommend recommend the show to your colleagues and friends? 33% Strongly recommend

Exhibitor Testimonials

Building Material Exhibitors

It was the second time that Gree joined in Hotel & Shop Plus. This mega event has offered a premium sourcing platform for hotels and commercial space. It is an annual fair for both buyers and suppliers. We look forward to more communications and cooperation in the upcoming days!

Li Zhe, Sales Director of Commercial Finance, Gree

Through Hotel & Shop Plus, we have seen that more and more clients began to focus on the professional level of suppliers. Lansen has been making effort to the prosperity of hotel furniture market in terms of materials to installation and delivery. Also, we facilitate investor's up-level consumption to the taste and favor and in a rational way. We will continue to offer good products to empower the hospitality industry.

An Hongbo, Operation Director, Hotel Sales Management Department, Lansen

The number of visits to Hotel & Shop Plus, organized by Sinoexpo amid pandemic, was beyond our expectation. Thanks for the exhibition! It has offered a good platform for us to target the potential clients and to display the product concept and excellence of Manu.Art.

Wu Kuan, Founder, Manu.Art

It was our first time to attend Hotel & Shop Plus this year. There were a lot of attendees. We could target a lot of trade buyers on site. The exhibition fascinated us on the display and promotion of fabricated products. Look forward to participating in Hotel & Shop Plus 2023!

Saint Gobain Fast Building Technology (Chengdu) Co., Ltd.

Lighting Exhibitors

It was the first time that Hotel & Shop Plus moved to Nanjing. OPPLE has gained an all-round exposure among the professional visitors and has made quality orders on site. Through the pandemic has set some limitations, OPPLE chooses to forge ahead with Hotel & Shop Plus. We will tackle difficulties and bring more surprises through further cooperation.

Feng Wenduo, Senior Manager Commercial and Hotel Industry Development, OPPLE

It has been the fourth year when NVC participated in Hotel & Shop Plus. This year, NVC brought out the brand-new products mix and presented on site products of the sub-brand – NVC Hotel Lighting. Moreover, our latest launched star products – CHOPIN series has been displayed. We appreciate a lot for Sinoexpo's support. Hope to see you next year!

Lei Songlin, Director of Hotel Industry, NVC

Exhibitor Testimonials

Smart Hotel Exhibitors

Congratulate on Hotel & Shop Plus 2022 held in Nanjing. This premium mega show had a lot of visitors coming to booths within three days. A big thank you to visitors and the organizer, Yunji has made a spotlight in Hotel & Shop Plus. Let's meet again in 2023!

Yang Zi, VP in Strategic Cooperation, Yunji Technology

It was the first time Hotel & Shop Plus was moved outside Shanghai to Nanjing due to pandemic. Thanks to the great efforts made by the organizer! With the adjusted and strategic marketing, it has gained a great success in terms of visiting flow, effective epidemic prevention, proper arrangements of staff on-site. We hope Hotel & Shop Plus will get better!

Chen Haibin, President & Founder, Kuaizhu Group

Hotel Supplies Exhibitors

We have cooperated with Hotel & Shop Plus for more than 5 years. We meet with new hotel management groups every year, and we gained cooperation opportunities and resources from hoteliers, homestay and cultural tourism buyers and so on. This exhibition has offered us a big opportunity. We are looking forward to joining in Hotel & Shoo Plus 2023, where we'd co-discuss the growth trend and further corporation in the future!

Unilever Asia

The show reflects the great enthusiasm of participants and the organizer. We have been inspired a lot by this. We'd like to extend our heartfelt appreciation and gratitude to the organizer for their great efforts and wisdom in holding such a wonderful show successfully.

Groupe GM CHINA

Cleaning Lighting Exhibitors

As an old friend of CCE, the Italian brand, Comac, gained a lot from the past participating experience. Through strenuous marketing promotion in China and years of interaction with China's exhibition, Comac has been chosen by clients from Industrial Engineering, Commerce, Traffic Hub, Hospitals, Schools, which will improve the sanitary condition and efficiency.

Davy Chen, Sales Manager, Asia Region, COMAC-FIMAP

Tenant actively participated in CCE 2022 and has gained focus of customers far more expected. An excellent spot was offered on CCE show floor as Tenant focuses on Chinese market to a high extent, CCE has offered a cooperation platform for mutual exchanges and further cooperation throughout CCE.

David Ma, Senior Marketing Manager, China Region, Tennant

Visitor Analysis

The three-day show attracted **33,177** visits of

professional buyers from the field of hotel, design, commercial real estate, facility management, retail, and cleaning.

Visitor Business Categories



Exhibit Categories of Interest

Engineering Design, Fitness & Leisure	14.04%	
Wall Decoration, Total Furnishing	12.56%	
Decorative Lighting & Intelligent Control Systems	11.24%	
Ceramics & Flooring, Outdoor Design	9.64%	
Space Design & Customization	8.96%	
Smart Hotel	8.52%	
Bathroom & Total Solution	8.28%	
Hotel Textiles & Uniforms	7.08%	
Hotel Supplies	6.08%	
Cleaning Technologies & Equipment	5.16%	
Self-service, Smart Retail	3.36%	
Property Management	2.80%	

Commercial Space, In-store Displays 2.28%

Visitor Feedback



The first timeThe second timeMore than twice

How many times have you attend the Hotel & Shop Plus show?

Visitor Testimonials

It is a challenging year of 2022. "couch potato, crisis, dilemma, perplex, confusion, survival, misfortune" are the key words for hospitality industry of 2022. China International Building & Interior Design Summit Forum takes the challenge. It offered designers a platform for exchanges with hot topics of "innovation, co-exist, cross-border, revival". What a note of optimism in such a special period. The forum has gathered many wisdom for the seek out solutions to the bottleneck facing hospitality industry. This has sent a signal of revival to hospitality industry insiders. Hospitality industry keeps a sound development.



Peter Wang, VP, Banyantree

Thanks for the invitation of Sinoexpo. it has offered a professional premium platform for communication cross the industry. China International Lighting Design Forum allowed for the witness to the power of design. It drives the innovation and upgradation across the industry in a new era. We will keep going in the spirit that we hold in the very beginning, devoting ourselves to meeting the demand asked by the clients. We will keep exploring the future of light with new thoughts.



Chen Chao, Design Director, BPI

Hotel & Shop Plus has successfully offered a feast for wisdom and visual appeal for visitors amid the difficult time. On-site forums and activities keep close to the topics of today, encouraging the deep integration of design of hospitality industry efficiently. It has also fueled up the constant development through the detailed demonstration of new technologies, materials, techniques on site.



It's a great honor to be invited as a guest speaker on behalf of Gensler. Designers, industry leaders, medias have gathered together to share the wisdom and prediction of the development of hospitality industry amid changes. Commercial design is closely linked with owners, developers'investment strategy. The result will also contribute to the experience feeling of users and efficiency of operators, and further influence the investment benefits and long-term interests. Therefore, communications in different levels will inject vigor and wisdom to the whole industry.



Li Zhao Ruiqi, Project Manager, Gensler

China Clean Expo has offered as a guide in terms of the professional upgradation and marketing of cleaning products, the sharing of trendy concepts, and the building of ecology chain across the whole industry. We hope CCE will be better!



Shao Junjie, PIC of environmental sanitation company, Sunac

Hotel & Shop Plus has enhanced the communication across industry insiders of cleaning industry. It offers as a window for the attendees to keep track of the prospect and trends of development. Also, the exhibition gives a signal of optimism to those contributing to the growth of cleaning industry amid pandemic!



Ding Feng, Digital Operation Manager North China Region, Mingzhe Group

On-site Activities

Insights and Practice

- 80+ exciting activities including forums, salons, awards, competitions, special zones
- **300+ speakers** from commercial, hospitality,
 F&B, design and cleaning industries

Design

China International Interior & Building Design Forum

Design Empowers Hospitality Industry PIO Global Real Estate Design Award Archifocus Forum: Low-carbon 2022 CRIDA 2022

Future Life Space China Cultural Design Forum

China Hotel Procurement Conference Hotel Digitalization Summit Forum Zhejiang Province Hospitality Digital Development Summit Forum China Hotel Brand Cultural Festival The 1st China Hospitality New Empowerment Summit Forum The 3rd Hotel Textiles Trends Forum: From Sourcing to Rental and Washing

Hospitality



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Lighting

China International Lighting Design Forum

Explore the New Pattern of

Commercial Lighting Design Innovation and Practice of Hotel

Lighting Design

Commercial Lighting Design Forum



The 19th CCAGM Annual Meeting China Shopping Mall Development Forum China Outlets Development Forum China Retail Marketing Management Forum Retail Industry Trends Forum Create Ecology and Explore Metaverse Summit Forum Scenario Development Under Urban Renewal



East China Cleaning Development Forum Yangtze River Delta Int'l Property Management Summit Forum Implementation of New Technology In New Normal Development of China And International Cleaning Industry Cleanig Equipment Live Demonstration Indoor Air Treatment Skills Competition

China Int'l Interior & Building Design Forum



Design - Prospect

10+ design leaders from hotels, real estate, and commercial facilities presented their insights on the theme of Design Prospect, discussing the influence that human behaviors and external environment have put on design in the new normal. The one-day forum attracted 500+ professional attendees.

Design Forum Speakers







Jaco Pan Founder **Minggu Design**



Chen Chao Principal Designer **TORYO**



Liu Xiaoyan GM of Business Planning Department Greenland Hotel & Tourism Group



Du Yun Partner & Architectural Director BLVD International



Zhang Xi Associate Professor & Doctoral Supervisor Architecture College of Tsinghua University



Fu Zhi Partner & Design Director CCD



Johnny Lin Interiors Principal, Asia Region **DLR Group**



Yamuguchi Tatsuma Design Director Lighting Images



Vincent Zhang Founder & Principal Stylus Studio



Leo Li Principal Studio HBA China



Xu Dongliang Designer Director BPI



Yvonne Xia CEO **Sky Art**



Liu Weili CEO Mark Asia-Pacific



Deng Mingyong Founder & Executive Director Mingyong International Lighting



Li Zhao Ruiqi Project Director **Gensler**



Thomas Hao Senior Design Director **Gold Mantis**



Zhang Chenlu Founder & Design Director Gradient Lighting Design

China Hotel Procurement Conference



2022 中国·南京 CHINA NANJING CHINA HOTEL PROCUREMENT CONFERENCE



500+ hotel investors, hotel managers, and hospitality suppliers attended the conference.

Topics:

Green Purchasing

Design Empowers Hotel Operation

Trends on Purchasing

How to Build Hotel Supply Chain System for Hotels Hotel Digitalization





Hotel Plus Mock-up Room Show





Hotel Plus Mock-up Room Show is the most popular zone on the show floor displaying concept guestrooms in real scenario, presented by most active design firms and hotel brands, to offer visitors a good chance of learning the investing trends on cultural tourism.

2022 Participants: Youmi E-sporting Hotel Gold Mantis Insome HuaZheng Travel Sulian China Shulv Culture Mengmeng House

Hua Tian Hua Di Home Stay

Information Classification: General

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Hotel Forum Speakers



Ki Gang Purchasing Director Accor Great China



Chi Yujia VP of Management and Operation Annuo Hotels & Resorts



Chen Ye Wei VP, China Regios, **Jin Jiang Hotels** VF President, **Vienna Hotels & Park Inn by Radisson**



Chen Yuming VP of Purchasing **Huazhu Hotel Group**



Benjamin Hu Head of Design and Engineering IHG Greater China



Yang Wenjun VP of Technical Service Department **Huazhu Hotel Group**



Zhang Le GM of Business and Marketing Greenland Hotel & Tourism Group



Lin Jian President NRD Shenzhen



Gao Yang GM of Supply Chain Center Henan Xiyi Damo E-gaming Hotel



Zhang Baoxing Marketing GM **Yurun Group**



Huang Tiancheng VP Green Tree Hospitality Group



Lang Xianfeng Founder & Design Director **Tu Yue Hotel**



Luo Yang Senior VP **Tojoy Holding Group**



Yu Chao GM of Investment & Development Radisson RED China



Chen Peili Founder Chengxin Hotels

Shanghai International Shopping Mall Development Forum

Cross Bordering, Innovation and Upgrading

The forum brought together 12 decision-makers from real estate companies, department stores, shopping malls and retail brands as well as commercial space designers to deliver presentation on hot topics including project renovation, cross business collaboration and marketing strategies.



Commercial Forum Speakers



Zhang Zhenqiang GM, East China Region **Greenland Group**



Tian Yingjie Deputy GM **Bailian Inc.**



Liu Yong President S Beijing Shangru Investment Group



Gong Hui General Manager **Huai Hai 755**



Liu Xingcun Founder & Director **SIDD**



Wang Fei Senior Director of Strategic Customer Service nent Group JLL China



Hu Shuchang Executive VP of in77 Hangzhou Hubin Yintai



Chen Wenjie Director of 21Block **Crehopson**



Wang Yunfan Trends Expert **WGSN**



Tang Yinghua Founder **A.T. Mall Beijing**



Nicky Zhu Senior Director of Strategic Advisory Service Savills Shanghai



Wang Yu Sales Director of Commercial Distribution **Gree**



Wen Juan GM of Theatre Operation **Kaixin Mahua**



Song Xiaodong VP **Fengyuzhu**



Li Wenxin Senior Lighting Designer of Commercial Space OPPLE

2022 Yangtze River Delta Property Management Summit Forum

Explore the Potential Value of Property Management Service in Post Real Estate Era

As the property management section of the 19th China Retail Summit Forum supported by China Commerce Association for General Merchandise, the two-day forum gathered 16 speakers from leading commercial facility operators and property management companies as well as industry. Anchored on the rich buyer database including real estate developers, retailers, shopping mall operators, hoteliers, destination management company representatives, this forum assembled resources across the industry chain as a platform for deeper interaction.



Cleaning Competitions

At CCE 2022, dedicated cleaning workers were engaged in a series of exciting competitions and shown their proficiency in dust mopping, glass cleaning, floor scrubber operating, stone conservation, and air treatment.

Nanjing Cleaning Skills Competition

Supported by

Nanjing Association of City Appearance and Cleaning

• The 5th Yangtze River Delta Indoor Air Treatment Skill Competition

Supported by

Jiangsu Indoor Environment Purification Industry Association Shanghai Indoor Environment Purification Industry Association Zhejiang Indoor Environment Purification Industry Association Anhui Province Purification Engineering Industry Association



Information Classification: General

Cleaning Forum Speakers







Ding Changsheng Zhang Libin President President Nanjing City Appearance Anhui Province Cleaning Shanghai Trade Association **Cleaning Association** Industry Association

Zhuang Yongxiang Deputy Secretary General of City Appearance and **Environmental Sanitation**



Chen Qingwu Cao Hui GM Sales Director of Asia Region COMAC FIMAP Nanjing Aoti Property Management







Chen Jun

Excellence CM



Gu Peipei

Commercial Solution

3M China



Ding Dawei Environment Service Expert Senior Technical Engineer ČРО Environment Business DeepBlue



Ding Feng Qian Denafena Shao Junjie CEO of Esteem Property Cleaning Service Company **Digital Operation Manager** North China Region Hooplife Technology Group Sunac Mingzhe Group



Sun Lin Consultant on Science & Technology ITCPM



Daisuke Shimizu **Business Director** AEON Delight Co., Ltd.



Ma Zhenyu GM **Robotics Business ICE Cobotics**







Zhu Zixian Deputy GM Jiangsu tsing-jet Smart Technology Co., Ltd.



Zhang Wei CEO **AOTINGBOTS**



Chen Zui Deputy GM Lyjing Service



Jack Zhou

Chairman

China Shine

Lin Qi Yi Ming **Director of Operation Department** President **Orient Cleaning** FUMED





Gu Jing Zhai Jie President GM Shanghai Guyi Floor Dish Shanghai Wanjie Cleaning Co.,Ltd. **Environmental Management** Service Co., Ltd.



Chen Yingting GM Obviate



Lu Jianping GM Lansheng



Li Yang

GM













Part III Marketing Promotion

- HPGLE B2B Service
- Marketing Promotion
- Media Partners



HPGLE B2B Service

Dedicated to the development of hotel and commercial space industry, HPGLE is the online B2B trading platform of Hotel & Shop Plus show based on the rich database of **2,100+ exhibitors** and **500,000+ professional visitors.** The website <u>WWW.HPGLE.COM</u> serves as a one-stop sourcing place connecting suppliers and purchasers of hospitality and commercial projects.

Through HPGLE WeChat mini-program, 21 on-site forums at Hotel & Shop Plus 2022 went to broadcast live and received 50,000+ views. Live rooms are separated by topics covering property management and cleaning, hotel design, smart commerce.

To complement the physical exhibition, HPGLE helps exhibitors and visitors to gain more business opportunities without geographical restraints.









Marketing Promotion



The show promotion covers industry associations, social media, industry media, HPGLE.COM, press releases, SMS, EDM, and mails.

< O	2022必看设计展,1000+品牌方、开发商、设计师!
【博华展览】CCE上海国际清洁 技术与设备博览会将于明日在南 京国际博览中心开幕!200+精品 展商,50+行业论坛、清洁赛 事、新品发布、精彩不断!请携 带身份证和48小时核酸入场,登 录 https://b8h.cn/irXLyT注册电 子入场证。8.25-8.27,我们南京 见!回丁退订	
80+活动,300+酒店大咖齐聚南京酒店展,重磅论坛;	抢先看! 0月25日 晚上23:47
HOTEL & SHOP PLUS	
HOTEL& SHOP PLUS 上海国新酒店工程设计与用品牌成会(103) 南京国际博览中心 2022-8-25 - 8-27 	直击现场 ,人气爆棚! 2022 HOTEL&SHOP PLUS (南京) 今日盛大开幕! 文末还有明日積彩剧透-
HOTEL & SHOP PLUS 上海国际酒店及商业空间博览会 2022. 8.25 - 27 南国际博说中心 ************************************	日均1w步!这场酒店及商业空间盛会逛得停不下
展会官同振名或展	来! 明天最后一日。抓紧来打卡! Baid のmm (上海城時道な2005年2月前成会 × 0 回 首本一下)
8月25日,由中国旅游版店业协会、中国百货商业协考 明电器协会、住建部·中国建筑文化中心、上海博华国 公司主办的2022 Hotel & Shop Plus上海国际旗店及制 览会(南京)在南京国际博览中心开幕。	RDF展览有限 RDFにあらく知う RDFにあらく知う RDFにあらく知う RDFにあらく知う RDFにあらく知う RDFにあらく知う RDFにあらく RDFにあらく
本层博览会为明三天,首次移师南京,邀请到来自全 业地产、酒店集团、购物中心、百货品牌及商业设计 售新税技术方齐覈于古都金陵,共襄蓝会。	第各地的商品構成、専 (加加)上生活活動ではないない、1000年の10,1000年の日本の10,000年の10,000 金融版の10,000年 金融版の10,000年の10,000 金融版の10,000 金融版の10,000 金融版の10,000 金融版の10,000 金融版の10,000 金融版の10,000 金融版の10,000 金融版の10,000 金融版の10,000 金融版の10,000 金融版の10,000 C和版の10,000 C
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Media Partners



WeChat KOLs

@一起设计 (together-design) @design设计腕儿 (designwire) @普象工业设计小站 (Pushthink) & designfocus设计聚焦 (xdzn-sh) @美国《室内设计》杂志中文版 (ID-China) @环球观筑 (Archifocus) @TK 饕客 (TK-TastingKitchen) @江南设 (Jiangnan-designclub) @云上设计师俱乐部 (designer-cloud) @亚太远卓 (Mark Asia-Parcific) @浙江省饭店业协会 (zjhotels) @迈点 (meadin1) @酒店职业经理人 (hotelpe) @酒店高 参 (ehotelier) @次方点评 (cifangdp) @酒店控手札 @HotelShare @酒店日报 (Hotelenglish) @千家智客 (Qianjiacom) @灯光帮 (deng-guang-bang) @云知光 (eLicht) @意大利Lucee design (LucedesignItaly) @南京本 地宝 (njingbdb) @Bigger南京 (njsnc88) @南京小资生活 (xzsh025) @南京出发 (nanjinggogo) @赢商网 (winshang) @华东商业地产汇 (shwinshang) @环卫科技网 (cnhuanwei) @环保在线 (@环球生态环保 @智能制造 网 (www.gkzhan.com) @现代物业杂志 (xiandaiwuye) @物业管理圈 (wuyeguanliquan) @物业管理资讯平台 (wyglzxpt) @物业通 (wuye114) @物业CEO参考

Part IV Future Dates

Hotel & Shop Plus will go to Shenzhen, the core city of Greater Bay Area, scheduled to take place from 14-16 December 2022, along with other shows organized by Sinoexpo.

Estimated to have **300,000 sqm** exhibition area with **3,000+ exhibitors**, Connexion Shenzhen will explore a wider market in the emerging South China.

Stay tuned with us!





WeChat @HotelPlusHDE



HOTEL & SHOP PLUS

14 - 16 December 2022 SWECC, Shenzhen

Organized by

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Hotel & Shop Plus 2023 will return to Shanghai on the show dates of 28-31 March.

The show will cover **17 exhibition halls** with over **200,000 sqm**, provide valuable opportunities for hospitality and commercial space industry professionals to exchange information, build connections and grow business.

Stay tuned with us!





WeChat @HotelPlusHDE



28-31 March 2023 | SNIEC, Shanghai





Thank you and look forward to seeing you in next edition!

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